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**Electronically Filed
May 29, 2007**

6 Attorney for Lenders Protection Group
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9 UNITED STATES BANKRUPTCY COURT
10 DISTRICT OF NEVADA

—ooOoo—

11 In Re:
12 USA COMMERCIAL MORTGAGE
COMPANY, et al.

13 Debtors.
14

Case Nos.:
BK-S-06-10725-LBR
BK-S-06-10726-LBR
BK-S-06-10727-LBR
BK-S-06-10728-LBR
BK-S-06-10729-LBR

15 JOINTLY ADMINISTERED
Chapter 11

16 **OPPOSITION TO APPLICATION
17 FOR ENTRY OF ORDER
18 ALLOWING AND APPROVING
19 COMPENSATION, EXPENSES AND
20 SUCCESS FEE TO MESIROW
21 FINANCIAL INTERIM
MANAGEMENT, LLC**

Hearing Date: June 22, 2007
Hearing Time: 9:30 a.m.

22 Affects: _____ /
23 ☒ All Debtors
24 ☐ USA Commercial Mortgage Company
25 ☐ USA Capital Realty Advisors, LLC
26 ☐ USA Capital Diversified Trust Deed Fund, LLC
27 ☐ USA Capital First Trust Deed Fund, LLC
28 ☐ USA Securities, LLC

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1 The Lenders Protection Group, a group of investors/lenders in USA Commercial
 2 Mortgage Company ("USACM"), as identified on the *Statement Of The Law Offices Of Alan*
 3 *R. Smith Pursuant To Bankruptcy Rule 2019* filed herein on December 6, 2006, and as
 4 supplemented thereafter ("LPG"), through its counsel, Alan R. Smith, Esq., hereby opposes
 5 and objects to the Application For Compensation and Success Fee, filed herein by Mesirow
 6 Financial Interim Management, LLC ("Mesirow") on April 25, 2007.

7 The LPG objects to Mesirow's request for authorization to pay a success fee to
 8 Mesirow and further requests a substantial reduction in Mesirow's approved compensation,
 9 based on the following:

10 1. In May, 2007, the State of Nevada, Department of Business And Industry,
 11 Division of Mortgage Lending (the "Division" or the "State of Nevada") entered an *Order*
 12 *Revoking Mortgage Broker License*, pursuant to which USACM's Nevada broker licensed
 13 was revoked based in large part on post-petition conduct USACM, while under the
 14 management of Mesirow (the "Order"). A copy of the Order is attached as Exhibit A.
 15 According to the Order, an investigation conducted by the State of Nevada revealed that
 16 Mesirow violated numerous provisions of the Nevada Revised Statutes and the Nevada
 17 Administrative Code, including:

- 18 a. NRS 645B.085(3)
- 19 b. NRS 645B.175(4)
- 20 c. NAC 645B.057(1)(c)
- 21 d. NAC 645B.057(3)
- 22 e. NRS 645B.250
- 23 f. NRS 645B.260
- 24 g. NAC 645B.070
- 25 h. NRS 645B.025
- 26 i. NRS 645B.670(3)(b)
- 27 j. NRS 645B.670(3)(h).

28 2. The State of Nevada found that because Mesirow was operating under a license

1 issued under NRS Chapter 645B and maintained trust accounts for client funds, Mesirow was
2 obligated to submit audited financial statements and audits for these accounts, to Division.
3 See, NRS 645B.085(3). The Division found that Mesirow failed to submit required financial
4 statements and audits and, thereby, violated NRS 645B.085. *See Exhibit A.*

5 3. NRS 645B.175(4) requires that all monies paid to a mortgage broker in the State
6 of Nevada, either in full or in partial payment of a loan secured by a lien on real property must
7 be kept separate from (i.e., not commingled with) monies belonging to the mortgage broker,
8 and maintained in an account named so as to indicate that its contents are not the property of
9 said mortgage broker. *See*, NRS 645B.175(4). The Divisions investigation revealed that
10 Mesirow maintained a bank account where all monies received as loan payments and loan
11 payoffs from borrowers are deposited. Said account is titled, "Debtor In Possession BK-S-06-
12 10725 Operating Account / Collection" (hereinafter, the "Account"). The Division's
13 investigation further revealed that the Account is not, in fact, a trust account and
14 inappropriately titled under the above-referenced statute.

15 4 The Divisions investigation further revealed that monies received from
16 borrowers are periodically "swept" from the Account into a money market account titled,
17 "Debtor In Possession BK-S-06-10725 Operating Account". This was done in order to
18 generate interest on these monies, as they awaited distribution to investors. The Division's
19 investigation further revealed that this second account was not, in fact, a trust account and was
20 also inappropriately titled. The Division's investigation further revealed that this second
21 account has generated THREE HUNDRED EIGHTEEN THOUSAND, THREE HUNDRED
22 NINETY-NINE DOLLARS (\$318,399) in interest income, for the month of January 2007 and
23 further revealed that this second account generated ONE MILLION TWO HUNDRED
24 THOUSAND DOLLARS (\$1,200,000) for all of calendar year 2006. The Division found that
25 Mesirow improperly converted this interest income for its own use, despite the fact that the
26 monies used to generate said interest income were never its property

27 5. The Division's investigation further revealed that default interest collected on
28 loans from borrowers is deposited directly into the DIP operating account and not into either

1 of the collection accounts referenced herein. It is the Divisions position that Mesirow was
2 obligated to deposit said default interest into the collection accounts referenced herein, and
3 then divide the funds as called for under the applicable Loan Servicing Agreements.
4 Mesirow's direct depositing of these funds into its own accounts constitutes impermissible
5 commingling. *See*, NRS 645B.175(4).

6 6. NAC 645B.057 states that a mortgage broker in the State of Nevada may not
7 change the location of their principal office or any branch office until the Division approves
8 the location change. This provision further states that a mortgage broker in the State of
9 Nevada may not close their principal office or any branch office until said broker returns their
10 license to the Division and the Division approves the closure. *See*, NAC 645B.057(1)(c), (3).
11 The Division's investigation revealed that within the previous six (6) months, Mesirow
12 changed locations on two (2) occasions and failed to return its license upon doing so. The
13 Division investigation further revealed that Mesirow closed its main location without prior
14 Division approval.

15 7. NRS 645B.260 and NAC 645B.070 require monthly reporting by all licensees
16 under Chapter 645B regarding delinquencies and/or defaults in connection with any loans
17 serviced by any such licensees. These provisions further detail the contents of the mandatory
18 reporting in question and indicate that the Division may refuse to renew the licensure of any
19 mortgage broker who has failed to submit the required reports for any of the previous twelve
20 (12) months. *See*, NRS 645B.260 and NAC 645B.070. The Division's investigation revealed
21 that Mesirow failed to provide a single report to the Division and/or the beneficial owners of
22 the loans it serviced, as to the true performance status, even after USACM filed for Chapter
23 11 bankruptcy protection.

24 8. As detailed in Exhibit A, the Division's investigation revealed multiple
25 additional irregularities in the Mesirow's loan servicing practices.

26 9. In addition to the violations of Nevada law detailed in the Division's Order,
27 Mesirow took other actions in violation of the Loan Servicing Agreements, which caused
28 harm to direct lenders and reduced their collateral. Specifically, Mesirow, without the

1 permission of the lenders, released direct lenders' collateral on the Amesbury Hatters Point
 2 Loan, without collecting principal repayment and while the loan was non-performing. Copies
 3 of the three(3) recorded lien releases dated August 2006 and January 2007, signed by Mark
 4 Olson, are attached as Exhibit B. Attached as Exhibit C are copies of Investor History
 5 Reports for the Amesbury loan, which show no principal had been collected on the Amesbury
 6 loan after April 13, 2006.

7 10. Mesirow also released collateral on the Gramercy Court Loan without collecting
 8 principal payments from the borrower. *See Exhibit D*, evidencing the filing of four (4) partial
 9 releases of collateral recorded by Mesirow on September 26, 2006. Attached as Exhibit E are
 10 copies of Investor History Reports for the Gramercy Loan, which show no principal payments
 11 were received from the borrower after April 13, 2006. Attached as exhibit F is a copy of the
 12 USA Capital Loan Summary, which shows the borrower did make a payment on July 31,
 13 2006, but Mesirow applied that payment to pay servicing fees and interest.

14 11. Mesirow's management of the Debtors' during the bankruptcy case can hardly
 15 be considered "successful" when Mesirow management has been found to be in direct
 16 violation of Nevada law. Certainly any success fee must be based on legally obtained success.
 17 In addition, because Mesirow operated in violation of Nevada law, and took unauthorized
 18 action that has harmed direct lenders by a reduction in their available collateral on non-
 19 performing loans, this Court should not award the full fees requested by Mesirow, but rather
 20 should order a significant reduction in the amount of allowed fees.

21 DATED this 29th day of May, 2007.

22 LAW OFFICES OF ALAN R. SMITH

23 /s/ Alan R. Smith

24 By

ALAN R. SMITH, ESQ.

Attorney for the Lenders Protection Group

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Exhibit "A"

STATE OF NEVADA
DEPARTMENT OF BUSINESS AND INDUSTRY
DIVISION OF MORTGAGE LENDING

* * *

In re:

USA COMMERCIAL
MORTGAGE COMPANY,
a licensed mortgage broker,

Respondent.

**ORDER REVOKING MORTGAGE BROKER LICENSE
AND NOTICE OF RIGHT TO REQUEST HEARING**

The licensing and regulation of mortgage brokers and mortgage agents in the State of Nevada is governed by Chapter 645B of the Nevada Revised Statutes (hereinafter, "NRS") and Chapter 645B of the Nevada Administrative Code (hereinafter, "NAC"). The State of Nevada, Department of Business and Industry, Mortgage Lending Division (hereinafter, the "DIVISION") has the general duty to exercise supervision and control over mortgage brokers and mortgage brokering activity. See, NRS 645B.060(1), NRS 645B.690 and NRS 645B.670. Pursuant to that authority, the DIVISION makes the following Findings of Fact, Conclusions of Law, and Order as follows:

FACTUAL ALLEGATIONS

1. USA COMMERCIAL MORTGAGE COMPANY (hereinafter, "RESPONDENT") is a licensed mortgage broker operating within the State of Nevada. RESPONDENT was issued a mortgage broker's license pursuant to Chapter 645B of the Nevada Revised Statutes on January 11, 1990. The DIVISION currently classifies RESPONDENT'S license as active.

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EXHIBIT " A "

1 2. On April 13, 2006, RESPONDENT filed for protection pursuant to Chapter 11 of
2 the United States Bankruptcy Code. RESPONDENT was accompanied into bankruptcy by
3 several of its related entities (hereinafter, the "USA ENTITIES"). Said bankruptcy was
4 commenced in the United States Bankruptcy Court for the District of Nevada, Las Vegas
5 Division and is being administered, on behalf of RESPONDENT and the USA ENTITIES as
6 Case No. 06-10725-LBR.

7 3. On December 8, 2006, RESPONDENT and the USA ENTITIES entered into an
8 "Asset Purchase Agreement" with COMPASS PARTNERS, LLC and its affiliated entities
9 (hereinafter, "COMPASS") wherein RESPONDENT and the USA ENTITIES agreed to sell, and
10 COMPASS agreed to purchase the entirety of RESPONDENT'S and the USA ENTITIES'
11 respective interests in their portfolio of commercial loans.

12 4. Pursuant to said agreement, COMPASS also agreed to purchase
13 RESPONDENT'S and the USA ENTITIES' respective interests in the servicing agreements and
14 related contracts attached to each commercial loan within said portfolio.
15

16 5. Said agreement further specified that RESPONDENT, the USA ENTITIES and
17 COMPASS were to close this transaction on or before February 16, 2007.
18

19 6. Said agreement further recognized that COMPASS' contemplated purchase of the
20 loans and the servicing rights for said loans would then necessarily cause it to engage in
21 licensable activity as regulated by the DIVISION under either Chapter 645A or 645B of the
22 Nevada Revised Statutes. For this reason, the "Asset Purchase Agreement" between the
23 parties also required that COMPASS make application with the DIVISION for an appropriate
24 license.

25 7. As called for under said agreement, COMPASS did, in fact, make application with
26 the DIVISION. However, as February 16, 2007 approached (i.e., the designated closing date
27 for the COMPASS purchase to be consummated), it became clear that it was logistically
28

1 impossible for COMPASS to complete the approval process with the DIVISION and acquire its
2 license before said date.

3 8. Because both COMPASS, RESPONDENT and the USA ENTITIES recognized
4 this fact, the respective parties entered into a "Subservicing Agreement" in mid-February 2007,
5 wherein COMPASS would essentially "subcontract" its servicing duties (for which a license was
6 required) to RESPONDENT (which still maintained the appropriate license). Said arrangement
7 allowed the planned purchase to continue, albeit with an extended closing date.

8 9. Thus, because of the "Subservicing Agreement" referenced above, it has been
9 incumbent upon RESPONDENT to maintain its current licensure under Chapter 645B of the
10 Nevada Revised Statutes.

11 10. Pursuant to NRS 645B.060, the DIVISION is charged with conducting "...such
12 investigations as may be necessary to determine whether any person has violated any provision
13 of this chapter, a regulation adopted pursuant to this chapter or an order of the Commissioner."
14 See, NRS 645B.060(2)(b).

15 11. Pursuant to NRS 645B.060, the DIVISION is further charged with conducting
16 "...such other examinations, periodic or special audits, investigations and hearings as may be
17 necessary and proper for the efficient administration of the laws of this State regarding
18 mortgage brokers and mortgage agents..." See, NRS 645B.060(2)(d).

19 12. On March 15 through March 29, 2007, the DIVISION conducted an investigation
20 of RESPONDENT'S loan servicing operations.

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13. Said investigation revealed the following violations:

a. RESPONDENT'S Failure To Submit Financials And Audits Required For Its Trust Accounts

Because RESPONDENT possesses a license under NRS Chapter 645B and maintains trust accounts for client funds, RESPONDENT is obligated to submit audited financial statements and audits for these accounts, to the DIVISION on an annual basis. See, NRS 645B.085(3). RESPONDENT has failed to do this and has, thereby, violated NRS 645B.085.

b. RESPONDENT'S Commingling, Mishandling And Misuse Of Client Funds

NRS 645B.175(4) requires that all monies paid to a mortgage broker in the State of Nevada, either in full or in partial payment of a loan secured by a lien on real property must be kept separate from (i.e., not commingled with) monies belonging to the mortgage broker, and maintained in an account named so as to indicate that its contents are not the property of said mortgage broker. See, NRS 645B.175(4).

The DIVISION'S investigation revealed that RESPONDENT maintains a bank account where all monies received as loan payments and loan payoffs from borrowers are deposited. Said account is titled, "Debtor In Possession BK-S-06-10725 Operating Account / Collection" (hereinafter, the "ACCOUNT"). The DIVISION'S investigation further revealed that the ACCOUNT is not, in fact, a trust account and inappropriately titled under the above-referenced statute.

The DIVISION'S investigation further revealed that monies received from borrowers are periodically "swept" from the ACCOUNT into a money market account titled, "Debtor In Possession BK-S-06-10725 Operating Account". This was done in order to generate interest on these monies, as they awaited distribution to investors. The DIVISION'S investigation further revealed that this second account was not, in fact, a trust account and was also inappropriately

1 titled. The DIVISION'S investigation further revealed that this second account has generated
2 THREE HUNDRED EIGHTEEN THOUSAND, THREE HUNDRED NINETY-NINE DOLLARS
3 (\$318,399) in interest income, for the month of January 2007 and further revealed that this
4 second account generated ONE MILLION TWO HUNDRED THOUSAND DOLLARS
5 (\$1,200,000) for all of calendar year 2006. RESPONDENT has improperly converted this
6 interest income for its own use, despite the fact that the monies used to generate said interest
7 income were never its property.

8
9 The DIVISION'S investigation further revealed that default interest collected on loans
10 from borrowers is deposited directly into RESPONDENT'S operating account and not into either
11 of the collection accounts referenced herein. It is the DIVISION'S position that RESPONDENT
12 was obligated to deposit said default interest into the collection accounts referenced herein, and
13 then divide the funds as called for under the applicable Loan Servicing Agreements.
14 RESPONDENT'S direct depositing of these funds into its own accounts constitutes
15 impermissible commingling. See, NRS 645B.175(4).

16
17 **c. RESPONDENT'S Impermissible Change Of Principal Location And**
18 **Branch Office(s)**

19 NAC 645B.057 states that a mortgage broker in the State of Nevada may not change the
20 location of their principal office or any branch office until the DIVISION approves the location
21 change. This provision further states that a mortgage broker in the State of Nevada may not
22 close their principal office or any branch office until said broker returns their license to the
23 DIVISION and the DIVISION approves the closure. See, NAC 645B.057(1)(c), (3).

24 The DIVISION'S investigation revealed that within the previous six (6) months,
25 RESPONDENT has changed locations on two (2) occasions and failed to return its license upon
26 doing so. The DIVISION'S investigation further revealed that RESPONDENT closed its main
27 location without prior DIVISION approval.
28

**d. RESPONDENT'S Impermissible Payment Of Interest To Investors On
Defaulted Loans**

NRS 645B.250 prohibits the advancement of payments to investors on behalf of a person who has obtained a loan secured by a lien on real property and who has defaulted on the payments related to said property. See, NRS 645B.250. The DIVISION'S investigation revealed that prior to its filing for bankruptcy protection, RESPONDENT paid interest to investors on defaulted loans it serviced.

**e. RESPONDENT'S Failure To Report On The True Performance Status
Of Its Outstanding Loans**

NRS 645B.260 and NAC 645B.070 require monthly reporting by all licensees under Chapter 645B regarding delinquencies and/or defaults in connection with any loans serviced by any such licensees. These provisions further detail the contents of the mandatory reporting in question and indicate that the DIVISION may refuse to renew the licensure of any mortgage broker who has failed to submit the required reports for any of the previous twelve (12) months. See, NRS 645B.260 and NAC 645B.070.

The DIVISION'S investigation revealed that RESPONDENT failed to provide a single report to the DIVISION and/or the beneficial owners of the loans it serviced, as to the true performance status, whether prior to or after RESPONDENT'S filing for Chapter 11 bankruptcy protection.

f. RESPONDENT'S Failure To Post Its License As Required

NRS 645B.025 requires that mortgage brokers in the State of Nevada must post their licenses in a "...conspicuous place in the office to which it pertains..." See, NRS 645B.025. The DIVISION'S investigation revealed that RESPONDENT'S license was not posted as required by statute.

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1 **g. RESPONDENT'S Other Servicing "Irregularities"**

2 NRS 645B.670 subjects Chapter 645B licensees to discipline for engaging in "material
3 misrepresentation in connection with any transaction governed by this chapter...or [engaging] in
4 any other conduct constituting a deceitful, fraudulent or dishonest business practice...": See,
5 NRS 645B.670(3)(b), (h).

6 As demonstrated through the following excerpts from the Investigative Report created in
7 this matter, the DIVISION'S investigation revealed the following additional irregularities in the
8 RESPONDENT'S loan servicing practices:
9

10 **Interest and fees calculations:**

11 In summary, the Division found minor errors, in some
12 instances, in the calculation of interest earned by investors, and
13 fees earned by the licensee. The dollar amounts of the errors
14 made were small, as shown by the examples below. In addition,
15 the errors appear to have been in the investors' favor, i.e., they
16 were paid more than they should have.

17 For investors Phillip E. McMullin & Rosemarie L. McMullin
18 Trustees, who had a \$50,000 investment in the Goss Road loan
19 (\$1,000,000), the interest earned for the period 1/1/07 to 1/02/07
20 as calculated by the licensee was \$46.42, whereas the Division's
21 calculations indicated that it should actually have been \$42.14. So,
22 in this instance, the investor was overpaid by \$4.28 (The Goss
23 Road loan paid off on 01-02-07, hence there was only two day's
24 interest).

25 For the same investor for the same loan above, the loan
26 service fee calculated by the licensee was \$3.74, whereas it should
27 have been \$2.78.

28 No interest was calculated for investor Joyce E. Smith,
Trustee of the Joyce E. Smith Trust. This investor had a \$50,000
investment in the Goss Road loan, and hence would have earned
\$41.67 in interest for January. The licensee's Controller, LeAnn
Weese, stated that Joyce Smith was indeed paid the interest after
they discovered the error. This was verified by the investigators.

Investor Byrne E. Falke Trustee of the Byrne Falke Living
Trust, who had a \$62,500 investment in the Goss Road loan, was
paid \$58.02 in interest for the period 1/1/07 – 1/2/07. Division
calculations indicate that the interest for the 2-day period should

1 have been \$53.35. Hence, in this case, the investor was overpaid
2 by \$4.67. In addition, this investor was charged \$4.67 in loan
3 servicing fee for Jan '07; Division calculations indicate that it should
4 have been \$3.36.

5 These errors were shown to the licensee's Controller, LeAnn
6 Weese. Ms. Weese reviewed the Division's calculations and
7 acknowledged that errors appeared to have been made. She also
8 stated that some of the differences between our figures and the
9 figures calculated by the licensee's computer system could have
10 been due to rounding: apparently, the licensee's computer carried
11 out calculations to 10 decimal places. However, the Division
12 believes that the dollar amounts, although small, were greater than
13 just due to rounding alone.

14 Although the error for *each* investor was small, the
15 cumulative effect of the combined errors could total a significant
16 amount.

17 The Division sampled the calculations for interest and fees
18 for the Goss Road for December, and found those to be correct.
19 Hence, the errors appear to have been made in January 2007.
20 Controller LeAnn Weese stated that a change to the computer
21 system's calculations was made in January, and that probably
22 caused the errors.

23 The transactions on two other loans that paid off in January
24 '07 were also reviewed: the Fiesta Development McNaughton
25 loan, which paid off on 01-12-07, and the Elizabeth May Real
26 Estate loan, which paid off on 01-18-07.

27 The Fiesta Development McNaughton loan had only one
28 investor: the USA Capital First Trust Deed Fund. The interest paid
to the investor and the loan servicing fee charged calculated by the
licensee's system agreed with Division calculations.

The Division reviewed a sample of investors in the Elizabeth
May Real Estate loan, and tested the interest paid and the loan
servicing fees charged. This loan paid off on Jan 18, '07. The
Division found that the borrower had been charged interest for 19
days, and not 18 days. The extra days' interest was distributed to
investors. However, the servicing fee appears to have been
calculated for 17 days, and not 18 days; hence the investors were
undercharged the servicing fee in Jan '07 for this loan.

The Division additionally sampled some loans that were not
payoffs and tested the interest and servicing fees, for Jan '07. The
Division found small errors in this instance, too. But again, they
were in the investor's favor.

Prior to Jan '07, our testing indicates that interest and loan servicing fees appear to have been calculated correctly.

"Netting" of interest:

Prior to the bankruptcy filing, USA Capital was paying interest to investors on defaulted loans. The bankruptcy court has allowed the new management of USA Capital (debtor in possession) to "net" the interest paid on defaulted loans against interest collected *after* the bankruptcy. For example, assume that an investor was paid \$2,000 on a defaulted loan prior to the bankruptcy. After the bankruptcy, for example if USA Capital collected \$3,000 in interest that has to be distributed to this investor. The investor would only receive the "net" amount, which is \$1,000.

The Division did not have sufficient time to verify if the "netting" calculations were correct, because it is based on the interest received by the investor on defaulted loans, going back several years. It should also be noted that NRS 645B and NAC 645B does not specifically allow for the concept of netting as it is a violation of State law to commingle funds which was the basis for netting.

Servicing Fees

The Loan Servicing Agreements signed by investors had varying amounts for the servicing fee, from 0% to 3%, with one investor at 4%. The breakdown is as follows:

<u>Servicing Fee %</u>	<u>% of investors</u>
0%	2.1%
0.25%	0.2%
0.50%	1.2%
1.00%	72.1%
1.50%	0.2%
2.00%	0%
3.00%	24.2%
4.00%	One investor - Steven Frankel

The Loan Servicing Agreement (LSA) could not be located for 15% of the investors.

The bankruptcy court allowed USA Capital to charge a 1% servicing fee *and hold back an additional 2%* until the licensee could accurately determine, for each investor, what servicing fee should be charged, per their LSA.

The total of this "hold back" amount is around \$605,000.

This amount will be distributed back to those investors whose LSA does indicate that their servicing fee is less than 3%. The distribution was made in March 2007, towards the end of the investigation, so there was insufficient time to test it to see if it was correct.

Appraisal Fees and Assignment Fees

After the bankruptcy, the new management of USA Capital ordered an appraisal on all loans, in order to determine what the value was in each of the underlying properties. These appraisal fees were charged back to investors, on a pro-rata basis. We were able to verify only a few of the appraisal fees charged, but did not have sufficient time to verify a good sample.

Assignment fees were also charged back to investors. This is in cases where an investor was able to get another investor to take his place in a loan.

Interest charged to borrowers

Interest charged to the borrower is compounded interest, not simple interest. In other words, if a borrower does not make his interest payment one month, the interest owed the next month is based on interest on the outstanding principal balance plus interest on the interest owed the previous month. For example:

Month 1:	\$100,000 @ 13%	1,083.33	interest owed
Month 2	\$101,083.33 @ 13%	1,095.07	interest owed

This is very unusual. The Division has not come across any other 'hard money' brokers who charge compound interest.

The Division reviewed a sample of promissory notes and found that, in each instance, the borrower has signed the note agreeing to pay compound interest.

Default interest and late fees

Per the sample of Loan Servicing Agreements reviewed, the licensee is allowed to retain default interest and late fees.

This appears to have been a considerable amount. For example, in Jan 2007, a total of \$734,693 was collected in default interest, and \$48,009 in late fees. These funds go directly into the licensee's operating account. The borrower's history report does not show the default interest collected. It does show the late fees;

The Division's position, once again, is that all funds received as a payment or a payoff on a loan is to be deposited in the Collection trust account and then transferred to the appropriate recipient. By circumventing this step it is doubtful whether any audit of the financial statements of USA Capital have ever been validated or valid. It should be noted that the majority of other 'hard money' brokers pass on the default interest to borrowers.

There is no specific reference in the notes or loan servicing agreements with regards to exit fees. A review of the files and financial records indicate that as of July 2006 the exit fees could total well in excess of \$6,000,000. These exit fees would be construed as either profit participation(s) or a pre-payment penalty. There was one instance found where the exit fee was contained in an addendum to the note; however, never treated as a pre-payment penalty and never distributed to the direct lenders. The division could find only one investor out of 3,600 who was given the opportunity to participate in the exit fee. This underscores the true nature of the risk and reward on the loans originated by USA Capital. A calculated, self serving deceptive scheme that was enacted to allow the principals to potentially profit with no risk while astronomical risk inured to the unsuspecting lenders. An exit fee is not typical of the mortgage brokerage industry nor is it appropriate compensation for a loan servicing company the monies should be distributed to the lenders who bore **ALL** of the risk although unbeknownst to them.

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2 14. Pursuant to NRS 645B.670, "...for each violation committed by a mortgage
3 broker, the Commissioner may impose upon the mortgage broker an administrative fine of not
4 more than \$10,000, may suspend, revoke or place conditions upon his license, or may do
5 both, if the mortgage broker, whether or not acting as such... [h]as made a material
6 misrepresentation in connection with any transaction governed by this chapter...or [h]as
7 engaged in any other conduct constituting a deceitful, fraudulent or dishonest business
8 practice...": See, NRS 645B.670(3)(b), (h).

9 VIOLATIONS OF LAW

10
11 1. The DIVISION has determined that, through the above-described conduct,
12 RESPONDENT has violated provisions of the following statutes and regulations:

- 13 a. NRS 645B.085(3)
- 14 b. NRS 645B.175(4)
- 15 c. NAC 645B.057(1)(c)
- 16 d. NAC 645B.057(3)
- 17 e. NRS 645B.250
- 18 f. NRS 645B.260
- 19 g. NAC 645B.070
- 20 h. NRS 645B.025
- 21 i. NRS 645B.670(3)(b)
- 22 j. NRS 645B.670(3)(h).

23 ORDER

24
25 **NOW, THEREFORE, the COMMISSIONER of the DIVISION HEREBY ORDERS that,**
26 **pursuant to NRS 645B.720 and NRS 645B.750, the mortgage broker license of RESPONDENT**
27 **be REVOKED.**
28

1 **IT IS FURTHER ORDERED** that, pursuant to NRS 645B.750, upon written application to
2 the DIVISION, RESPONDENT shall be entitled to a hearing with regard to the contents of the
3 instant Order. Should RESPONDENT not request a hearing within **twenty (20) days** of the
4 receipt of the instant Order, the DIVISION will enter a Final Order in this matter, as required by
5 NRS 645B.750(2).

6 Dated this 2nd day of May, 2007.

7
8 **STATE OF NEVADA**
9 **DEPARTMENT OF BUSINESS AND INDUSTRY**
10 **DIVISION OF MORTGAGE LENDING**

11 By: _____
12 **SCOTT BICE, COMMISSIONER**

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Attorney General's Office
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Exhibit “B”